

**Utility Aspects on Strategic
IT-Integration Issues**

by

**Hans Ottosson, Rune Gustavsson
and Jan Bosch**

Department of
Computer Science and Business Administration
University of Karlskrona/Ronneby
S-372 25 Ronneby
Sweden

ISSN 1103-1581
ISRN HKR-RES--96/7--SE

UTILITY ASPECTS ON STRATEGIC IT-INTEGRATION ISSUES

Hans Ottosson
President
EnerSearch AB
Carl Gustavs vag 1
S-205 09 Malmo
Sweden

Rune Gustavsson
Professor
University of
Karlskrona/Ronneby
S-325 27 Ronneby
Sweden

Jan Bosch
Ass. professor
University of
Karlskrona/Ronneby
S-325 27 Ronneby
Sweden

ABSTRACT

The traditional industrial society is currently in a rapid transition towards a society where information and knowledge are prime assets. Information technology is the main enabler for this social change. However, in addition to an enabler, information technology also is an integrator. Traditionally, the different producers of products, utilities and services had their own infrastructure towards the consumer. In the future, the level of interaction between the provider and customer will be so advanced, that no single producer, especially not the utility provider, can afford to construct the required infrastructure independently. Alternatively, multiple interested parties need to jointly develop a shared infrastructure that fulfils the combined requirements. Utility providers, operating in an increasingly global and dynamic market, can earn a competitive advantage by proactively experiment and install an infrastructure to provide additional functionality to the customer. Otherwise, the advantages of decreased production cost and increased customer satisfaction will be exploited by competitors. This paper discusses the efforts of EnerSearch, a subsidiary of Sydkraft and IBM, in exploiting information technology in two major projects. The Integrated Distribution Automation & Management (IDAM) project aims at improving the management of the utility information needs, whereas the Information, Society, Energy, System (ISES) project is more general, with the intention to provide a platform for implementing and assessing new services, products and trading. The knowledge obtained in these ongoing projects already proves to be highly valuable for determining future strategies in the utility market, the development of new products and services and the identification of appropriate co-operations with providers in other domains.

1.0 THE NEW INFORMATION SOCIETY

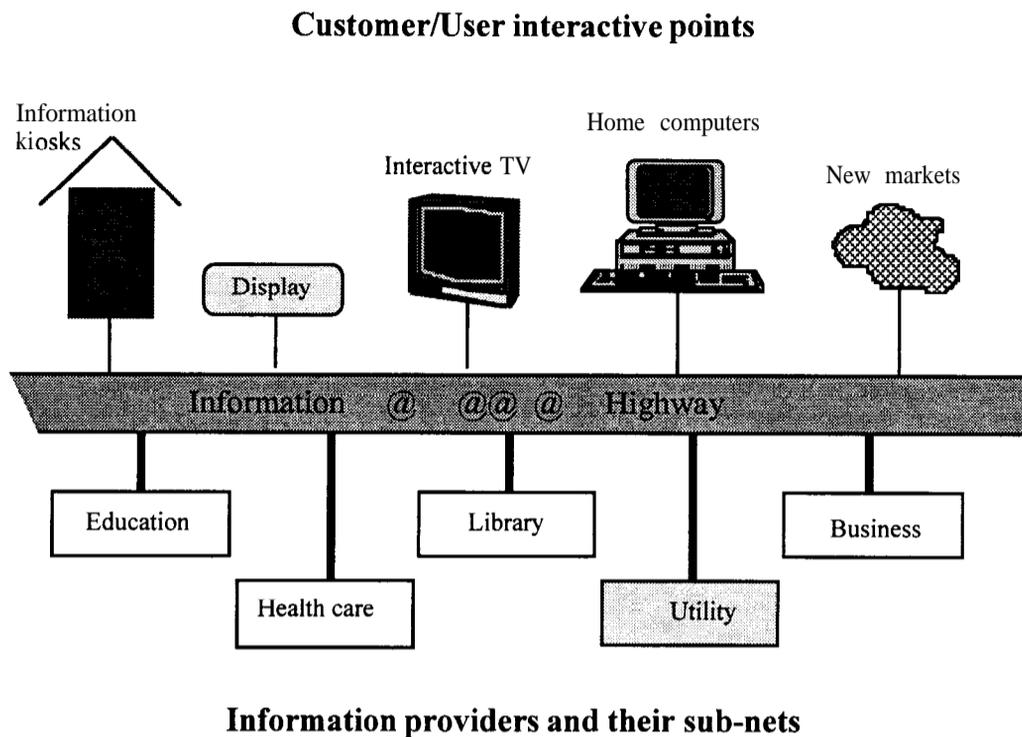
Our society is undergoing a rapid transition from a mainly industrial society to a society where information and knowledge are prime assets. Information technology (IT) is a factor that will have a great impact on our future every-day life. We all know how computers can assist us in writing letters, do our accounting, and serve as communication links to the outside world. We have got used to the fact that we can connect our computers to each other, and form networks by using ordinary telephone lines. We see no limitations in our possibilities on the new information highways. The technology as such seems not to be a limiting factor of the future possibilities. We already have adapted to the fact that the impact of information technology by now is limited by lack of forceful applications to justify needed investments in infrastructures, and not only by available technology. We finally believe that such applications can be found within the services of the future utilities. We also believe that the utilities should not develop particular or isolated solutions in their information networks. The boundary definition of a utility is likely to change in the future and possibly remain movable.

In short, the ingredients of the information society exist and are evolving at an ever increasing pace. The utilities should take advantage of that fact, make use of the benefits and influence the advancements.

The emerging impact of IT on our society in general also generates push-pull forces on how utilities should develop their future business processes and the corresponding information structures. The utilities should, in a proper way, integrate their information infrastructures with other information networks in order to provide new services to their customers and to enable new business possibilities.

In Sweden, as in many other countries, IT is part of national R&D programmes. The goal is to provide interactive access of information to citizens needed in different situations. Information highways integrate intranets of communities, schools, universities, libraries, hospitals and other organisations. Already, business activities take place on the electronic markets.

All of those players are developing their own IT Strategies. It is essential that the utility industry became an active partner in the transition into this new world.



Information providers and their sub-nets

Figure 1: The future information society integrates all kinds of services to the users.

2.0 THE IMPACT OF IT ON THE ORGANISATIONAL STRUCTURE

The current era is a time of **change, changes** in technology, **changes** in organisation structures and **changes** in the markets of organisations. Organisations in the 21st century **have** a **difficult** time to live up to the **changes** of their environment. A number of these **changes deal** with the changing **role** of the **customer**, the **customer** is not an outsider of the Company but has become a part of the business activities. The business has to approach its **customers** in a completely different **manner**. **Secondly**, the market of organisations has **been** globalised, so that virtually the whole world is the market. This means that not only the **customers** are part of the new market, but **also** more international **competitors** belong to this group. The last and very important **change** is the development in technology that has increased the analysis and supply of information and the productivity within the companies. **Also** the **changes** in technology **have** played an important **role** in the globalisation of the market. With the help of new **technology infrastructures**, such as Internet and the World Wide Web, organisations are now able to **reach** a **larger public**, i.e. **customers**, **suppliers**, **competitors**, **share-holders** and others that could be interesting for the organisation.

All these **changes** in the environment of organisations **have caused** business to adjust their organisation structure in order to survive. There are several ways of changing the structure, **such** as decentralisation and mergers with other companies. However, **recently** there is a trend towards **holistic organisational change** instead of **changes** in small parts of the organisation. An increasing number of organisations is developing a structure that emphasises the business process instead of **functional** departments. The **traditional** structure of a functional decomposition (dividing the Company into departments where **specific functions** were performed) is **suddenly** exchanged for a more flexible and **dynamic** structure **based** on the

business processes. The new structure could be an organisation **based** on processes, like in business process re-engineering, or it could be an organisation that works with virtual, temporary projects and for these projects a special organisational form is used to support the project. An example of the above mentioned organisational forms could be a virtual organisation or a network organisation.

A virtual organisation can be **defined** in two ways:

It can be a temporary network of independent companies linked by IT to share skills, **costs**, and access to one another's markets [1]

It can be an organisation that is distributed geographically and whose work is co-ordinated through electronic communications [2]

The network organisation is:

An organisation where independent people and groups act as independent nodes, links **across boundaries**, to work together for a **common** purpose; it has multiple leaders, lots of voluntary links and **inter-acting** levels [3]

In both the virtual as well as in the network organisation, the communication and the main activities are supported by an information system; in **particular**, availability of information and communication between members in the organisation. The new organisational structures are developed in order to be flexible, **dynamic**, easy to **change** and less **hierarchical** so that the employees obtain more **responsibility**. The organisations **change** from being **hierarchical** and functional decomposed into a project or process oriented organisation with a less **hierarchical** structure. However, one could actually question whether the information system, the management, the work and the responsibilities **have** changed too, so that they can support the new organisational structure. **Lately**, more and more organisations realise that by changing one **aspect** in the organisation **also** other **aspects** **have** to be changed, however, many do not yet include the information system as one of these **aspects**.

One can state that the conventional information system (IS) are rather **static** and still **hierarchically** composed. As mentioned above, the information system should match the organisation. This means that it should **have** a **similar** structure, so that it is able to support the organisation.

3.0 THE UTILITY HAS ITS OWN INFORMATION AND KNOWLEDGE NETWORK

In the previous **sections**, the ongoing **changes** in society and in organisational structures **have been discussed**. These **changes** **also** **affect** the domain of utilities, and utility providers need to pro-actively meet the expected **changes**. For many utility providers, the degree of **competition** is increasing **constantly** and, for many other providers, this **will** soon become a **reality** due to the removal of the **monopoly** structures that may **have existed** for many **decades**. Moving from a monopoly to an open utility market requires the provider to **have** a competitive advantage over its **competitors**. We are convinced that this competitive advantage **will** be achieved through the use of information technology. IT can be used in many ways to increase competitiveness. One example is the ability to offer advanced services to the **customer**, possibly even **combined** with **products** or services from different segments. Providers that are unable to offer this functionality **will lose** from the **cost** effectiveness as well as from the **customer** orientation perspective. Whereas these two dimensions used to be contradictory, information **technology** is able to **combine** the dimensions in a synergetic way. Thus, adapting to the **changes** in society is of **strategic importance**.

The utility represents its own information system, through the **large** number of **customers** and **distributed microprocessors** throughout the electrical grid. It is important for the utilities to form their own standards and methods, and to link relevant information to the society systems. A joint utility view would **enhance** this process. This would **also** rapidly support the development, **production**, and market of distributed **components**. Meters, sensors, and other units working on the utility communication **infrastructure** are urgently needed.

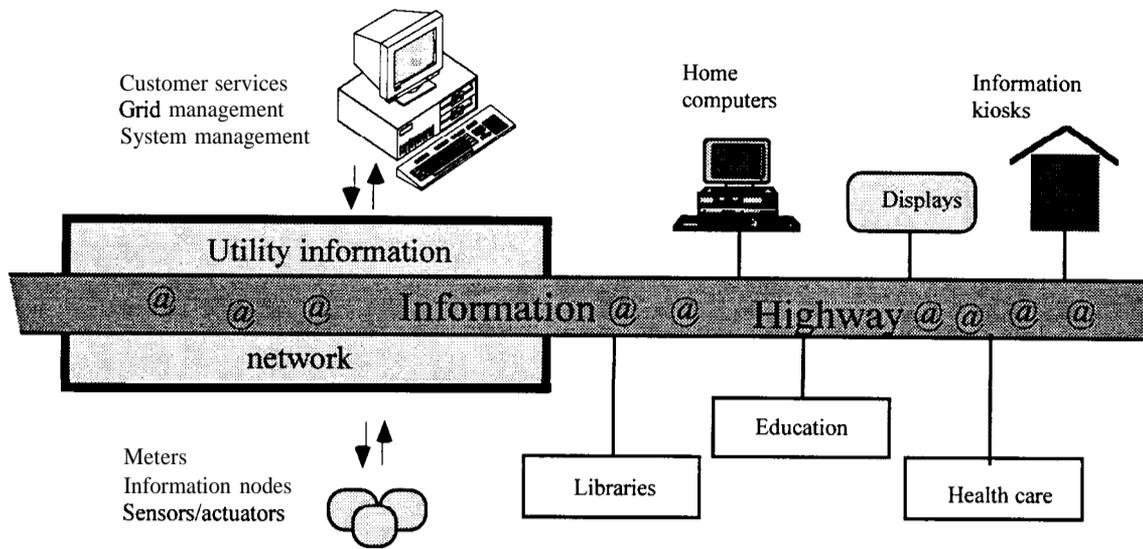


Figure 2: The integrated utility/society information system

The investments in the new utility infrastructures are considerable and can possibly not be justified by singular services. Re-use and standards are necessities in such an endeavour. The system must support a multi-user interface for customer support, decision tools and different types of other services. It is important that the standards provide for interoperability, and that the system design is flexible in the choice of the physical communication networks.

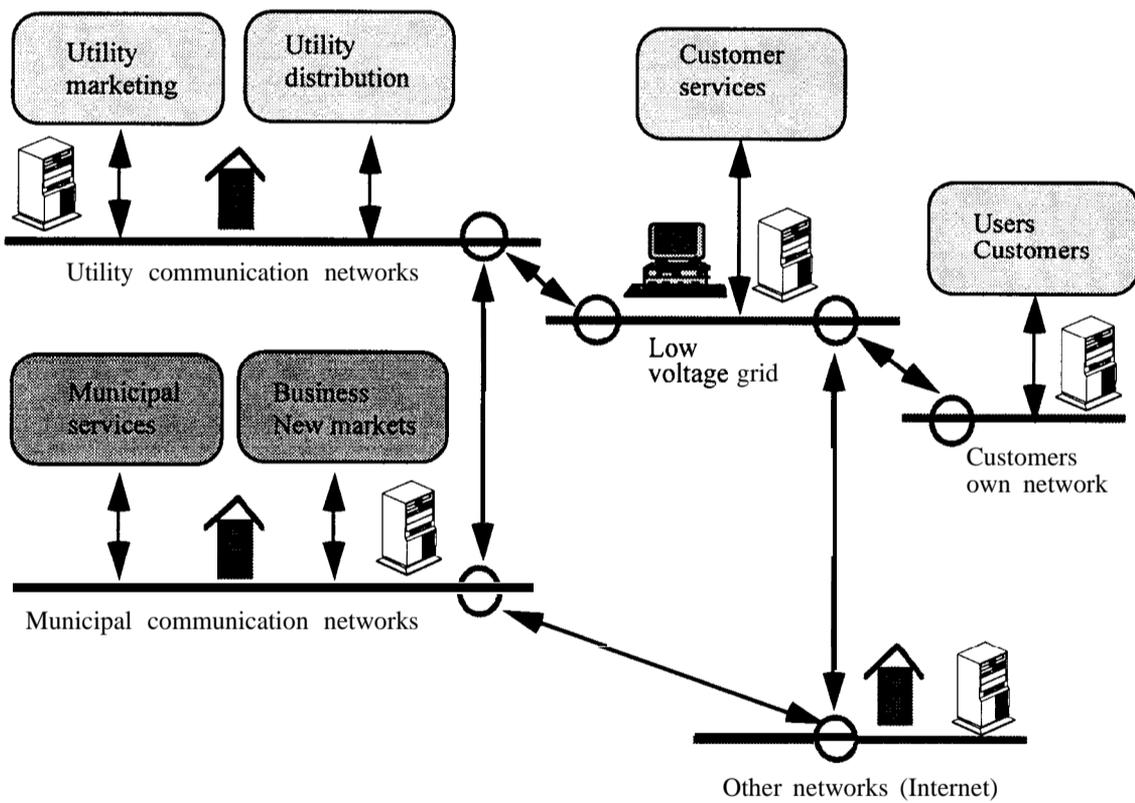


Figure 3: The need for integration and standards between the different networks.

The implementation and utilisation of **infrastructures** and services on enterprise networks, power nets, home nets, and Internet are considered as the **main** growth areas of **future** world wide IT. The low **voltage** grid is one of the **future** communication medias, on which a growing communication can be expected. The business areas Power Generation and Power Distribution together with Customer Services can be modelled as **intelligent objects**, or agents, which use different networks to communicate and **negotiate** services and **prices** of energy [4].

Development of at least de facto standards are urgently needed. We witness today market **announcements** of systems for specific applications: remote metering, distribution automation, **customer** information or **any** other "limited" purpose. But as was **stressed** earlier, **cost effective** investments in flexible and **hence** durable infrastructures **demand** that we **define** an overall architecture, which easily can adapt services **such** as those mentioned, but **also** new ones, to **handle** the utility needs 5 or 10 years from now.

5.0 IDAM - INTEGRATED DISTRIBUTION AUTOMATION AND MANAGEMENT

IBM and Sydkraft are co-operating, through the constitution of EnerSearch AB, in the development of an efficient and open utility information platform. The system should be **seen** as a decentralised **infrastructure** aiming at the management of utility information needs. A brief **description** of the system is given below:

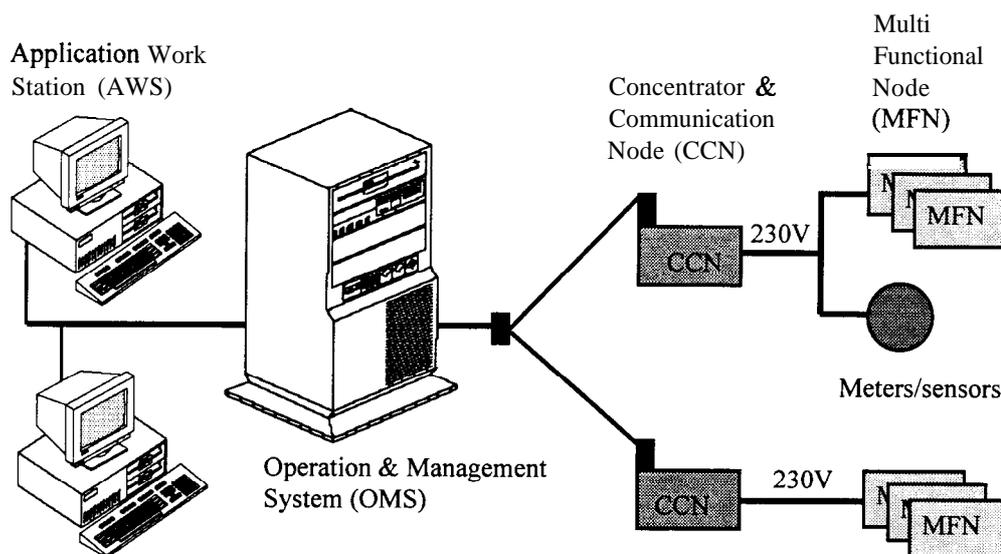


Figure 4: IDAM - a decentralised infrastructure for the integration of utility needs and **customer** services.

The Application Work Stations (AWS) are arranged as a multi user system. They serve as administrative tools to **manage** the IDAM system and the different applications **attached** to the system. The **application** software is developed in co-operation with the **respective** user to meet **specific** needs. Market applications, grid management, **metering** control and **customer** services are typical examples on AWS functions. The communication between the AWS and the OMS is **based** on any fast and reliable data network with **sufficient capacity**. A standard protocol is used.

The Operation & Management System (OMS) is a central computer with the responsibility for the overall system control and management. Some of the OMS functions are:

- system and network management
- access and security control
- meter management
- **command** interface
- **application** workstation interface
- global communication interface
- data gathering
- **audit** log

The OMS serves as the database and communication organiser. Quality control of both data and communication is carried out. Metered values are examined in a quality test function before stored. Scalability is important in the specification for the OMS Unit.

The **Communication & Concentrator Node (CCN)** represents the gateway to the locally distributed infrastructure. The CCN is equipped with an intermediate database to store metered values and other parameters related to any local application.

The CCN communicates with the OMS on any preferred media like ordinary phone lines, GSM digital technology or own cabling. In the other direction, the communication is based on LonWorks and the A-band Echelon transceiver. The use of the low voltage grid is of great advantage, utilising the existing infrastructure for communication.

The distributed system underneath a CCN is built on open protocols to safeguard that different sensors and meters can be used. Again, standards are important for the manufacturers at this fast growing market of distributed components.

The **Multi Functional Node (MFN)** is one of several expected distributed components based on LonWorks. The node includes an A-band transceiver, an application microprocessor, I/O-ports, memory, a real-time-clock, serial interfaces and an expansion-card option for specific applications.

5.0 INFORMATION, SOCIETY, ENERGY, SYSTEM - THE "ISES" PROJECT

The ISES Project [5] provides a unique arena for implementing and assessing possibilities of new services, products and trade. ISES is based on the idea of utilities as spearheads into future use of information technology, to the advantage of the industry and its customers as well as to the society as a whole. The field test is performed at "Ronneby", a city within the Blekinge County in the south of Sweden.

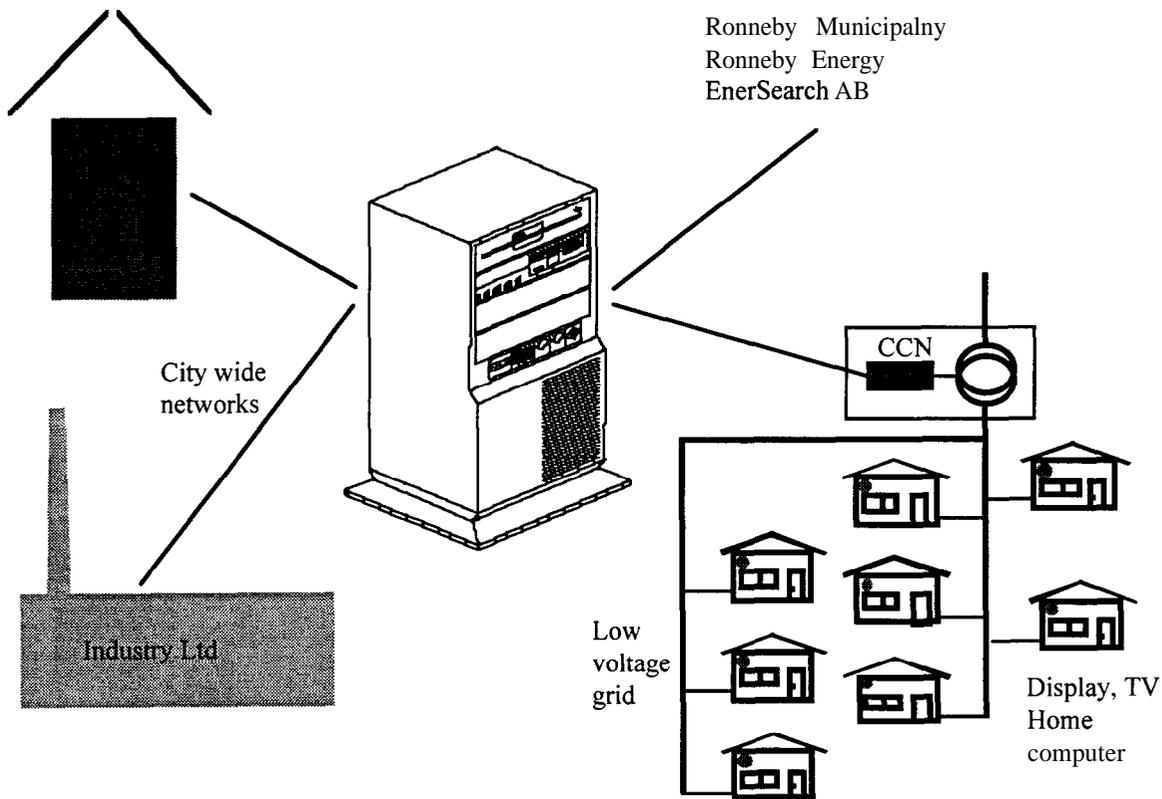


Figure 5: The ISES project enables and supports an integrated view of important existing and planted information structures.

The ISES Project (1996 - 1998) undertakes research and development in 9 sub-projects:

Sub-project 1: New business strategies

Theme: Strategies for **customer** orientated interactive market communication, with **focus** on the development and **empirical** test of models for ideal market dialogues, **linking together** various relevant theories of strategy, marketing, information and **decision-making**.

Objective: Analysis of the significance in two-way market communication as the strategy for value-added interaction between **customers** and suppliers.

Sub-Project 2: Information kiosks

Theme: Design, use and **acceptance** of information kiosks, equipped with sound and video opportunities.

Objective: Analysis on how municipal information opportunities can utilize information kiosk technology. The kiosk **will** be located at a suitable **place**, preferably in a **public** building.

Sub-project 3: Databases and standardised interfaces in information systems

Theme: Studies on general functionalities, standardised electronic **documents** and databases. The **project** maps **out** the standards intended to apply for various actors within the new information infrastructure, and **proposes** co-ordination for **common** access to shared information.

Objective: Increased searchability and interpretation of information utilised in general information networks.

Sub-project 4: Virtual organisations

Theme: Virtual organisation models **creating** co-operation in organisations where the **participants** are distributed in geographical **locations**. The study take into account **organisational** models, methods of communication and interactive co-operation in **complex** organisations.

Objective: Methods of rationalising the organisation in distributed organisations utilising **advanced** information technology and object-oriented methods.

Sub-project 5: Simulation of the energy system

Theme: Computer simulation of energy systems for the analysis of **cost** minimisation over a selected period of time. Investments, depreciation and operating **costs** are taken into account. The energy system is simulated with **respect** to the system's purchasing and production opportunities and to market-oriented measures.

Objective: **Technical** and economic rationalisation in energy systems.

Sub-project 6: Computer control technology for energy systems

Theme: Analysis of control systems and communication on the low **voltage** grid for **increased efficiency** in connection with **technical** as well as market-oriented measures.

Objective: Installation and commissioning of a computerised control and monitoring system in the distribution network.

Sub-project 7: Communication on the low-voltage grid

- Theme: Defining characteristic parameters related to the electrical low-voltage grid as a communication medium, e.g. noise levels, attenuation and transient phenomena.
- Objective: Specialised knowledge on communication on the low-voltage network.

Sub-project 8 - Distributed load control

- Theme: Development of methods for **applied** software-based agent technology within a **sec-**ondary sub-station area for automated **dynamic** load control. The process may be **compared** to an **"inquiry/offer/decision"** method, where the measure should result in the desired **reduction** in **demand** at a minimum of **cost** and loss of **comfort** in the **en-**ergy system.
- Objective: Automated, distributed load control for increased utilisation of investments made in existing distribution networks.

Sub-project 9: Distributed decision islands

- Theme: Analysis of opportunities and beneficial **effects** in distributed, intelligent decision islands **based** on microcomputers in **local** networks. Previously developed **agent-**oriented technology **will** be reinforced and **focused** on decision-making **processes** for market **applications** and **technical** use.
- Objective: Intentional **selection** of different types of messages **from** a **common** database in a **sec-**ondary sub-station through communication on the low **voltage** grid.

8.0 CONCLUSION

Information and knowledge **will** be prime assets in the new society. IT is one of the main enablers in the process towards this **change**. The organisational structures **will** be more **dynamic** and flexible to meet the **demands**. The virtual network organisation **will** become a **reality**.

The utilities **have** their own information networks through the large number of **customers** and **distrib-**uted nodes throughout the electrical grid. This **infrastructure** should be integrated with the needs of the society. In the **future**, the level of interaction between the provider and **customer** **will** be so **ad-**vanced, that no single **producer**, **especially** not the utility provider, can afford to construct the required **infrastructure** independently. Alternatively, multiple interested **parties** need to jointly develop a shared **infrastructure** that fulfils the **combined** requirements.

The IDAM system represents the development of an efficient and open utility information platform. The system should be **seen** as a decentralised infrastructure aiming at the management of utility information needs.

The ISES Project provides a unique arena for implementing and assessing possibilities of new services, **products** and trade. ISES is **based** on the **idea** of utilities as spearheads into **future** use of **informa-**tion technology, to the advantage of the industry and its **customers** as well as to the society as a whole.

9.0 ACKNOWLEDGEMENTS

The authors of this paper would like to thank EnerSearch AB and the sponsors; ABB Network Partner, IBM Utility, PreussenElektra, Sydkraft AB, Blekinge County and Ronneby Municipality for the support to the project.

10.0 REFERENCES

- (1) S. Goldmann, R. Naget & K. Preiss, *Agile competitors and virtual organisations*, Van Nostrand, Reinhold 1994. ISBN 0-442-01903-3.
- (2) W. Davidow, M. Malone, *The virtual corporation. Structuring and revitalizing the corporation for the 21st century*, New York 1992. Harper Business. ISBN 0-88730-593-8.
- (3) J. Cash, R. Eccles, R. Nolan, *Building the information-age organisation structure*, Homewood 111. 1994. Richard Irwin. ISBN
- (4) K. Fischer, J.P. Möller, I. Heimig, A-W Scheer, *Intelligent Agents in Virtual Enterprises*, PAP, 1996, ISBN 0 9525554 3 3.
- (5) Hans Ottosson, *The ISES project description*, 1996, <http://www.enersearch.se/ISES>

9.0 BIOGRAPHIES

Hans Ottosson holds a degree in electrical engineering and a Ph.L (1985) in energy systems from Linköping University, Sweden. Currently, he is the President of **EnerSearch**, a subsidiary of Sydkraft and IBM, and **Director** at Sydkraft, Corporate R&D. Sydkraft is one of the member companies of **SwedPower**. His research interests include the field of distributed microprocessor infrastructures used in large information systems. He was responsible for the introduction of load management in the South of Sweden (1986 - 1989). Mr Ottosson suggested a System Design for Load Management at the Abu Dhabi Electric Utility (1991) and have had special commissions on a programme for the Institutional Development of INE in Nicaragua (1992). E-mail: hans.ottosson@sydkraft.se

Rune Gustavsson is at present professor in computer science at the Swedish University of Karlskrona/Ronneby and the manager of the research centre SIKT at the same university. He has earlier been professor at the Universities of Uppsala and Lund. Before joining the university of Karlskrona/Ronneby he was research manager at the Swedish Institute of Computer Science (SICS). Gustavsson has been an acting partner in several international research projects and evaluation committees, and also served at several program committees of workshops and conferences. Gustavsson's main research interests are open systems, multi agent systems and knowledge management in organisations. E-mail: rune.gustavsson@sikt.hk-r.se

Jan Bosch received a M.Sc. in computer science (1991) from University of Twente, Netherlands, in and a Ph.D. in computer science (1995) from Lund University, Sweden. Currently, he is an assistant professor at the University of Karlskrona/Ronneby, Sweden. His research interests include extensible object-oriented language models, paradigm extensibility, object-oriented compilation techniques and object-oriented software architectures. E-mail: jan.bosch@ide.hk-r.se

ENERSEARCH AB

IBM Utility & Sydkraft

**Research on
distributed microprocessor
infrastructures**

Sponsors

ABB Network Partner IT Blekinge

IBM Utility

PreussenElektra

Sydkraft

Ronneby

Municipality

Business idea: Research results

Research platform

Karlskrona/Ronneby university
Lund university
Linköping university
The Danish university, Copenhagen

Ronneby Municipality
The County of Blekinge

**What impact will
modern information
technology have on
the future society?**

Helicopter view

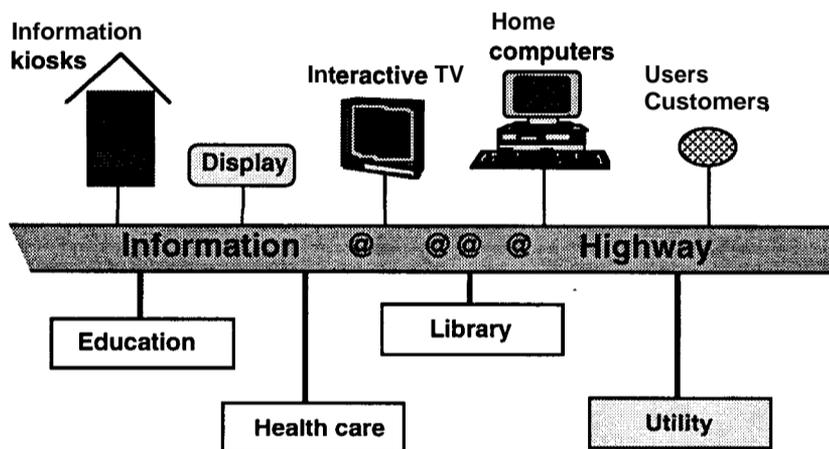
Society functions

- customer communication / marketing
- information management
- "virtuell organizations"

Technical systems

- communication networks / standards
- energy system / grid utilization
- transports / logistics

The new information society



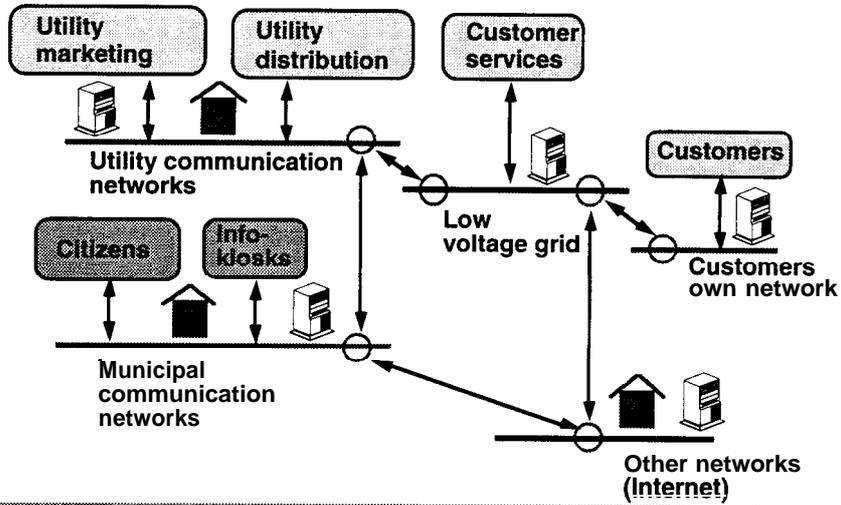
Communication
technology
Important **strategic**
knowledge



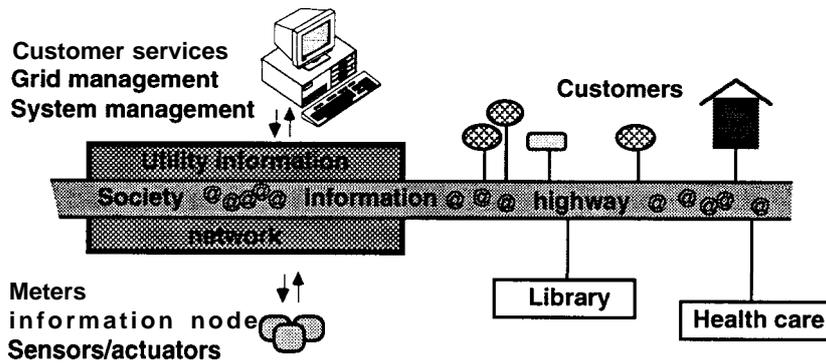
Synergy
needed in shared
networks



Communication networks



Information management



Methods and standards to generate, store, present and re-use data are key areas

The "ISES" Project

Information/Society/Energy/System

Blekinge as a fullscale laboratory

- 1996 Ronneby city
- 1997 Blekinge county
- 1998 New functions, evaluation

Regional development

- new work oppurtunities

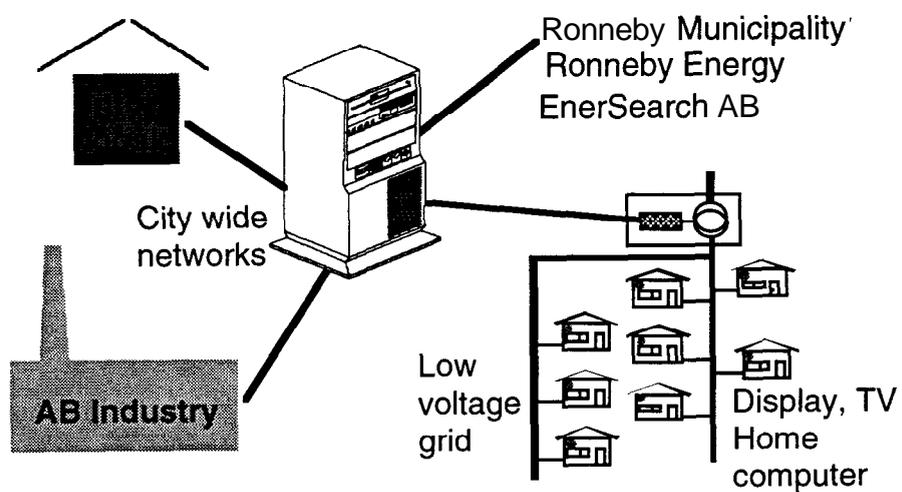
Co-operation industry / university



ENERSEARCH AB

11

Pilot installation Ronneby



ENERSEARCH AB

12

The "ISES" R&D Projects

1. **New Business Strategies**
 - value added functions by interactive communication

2. **Information Kiosks**
 - design, use and acceptance of information kiosks by the society

3. **General Platforms in Communication Networks**
 - standards and tools in distributed, networked databases

continue....



The "ISES" Project
continue....

4. **Virtual Organisations**
 - methods for efficient work processes in distributed organisations

5. **Energy System Simulation**
 - evaluation from generation to end-user for the most cost efficient solution.

6. **Energy System Computer Technology**
 - integrated distribution automation and management

continue....



The "ISES" Project
continue....

7. Power Line Communication Technology

- characterization of the low voltage grid parameters

8. Distributed Load Management

- increased utilization of the electrical distribution grid

9. Distributed Intelligent Software Agents

- will distributed knowledge have an impact on future energy systems

